## LIFTING UP WESTCHESTER, INC.

## FINANCIAL STATEMENTS Including SINGLE AUDIT REPORTS

YEARS ENDED DECEMBER 31, 2017 AND 2018

## LIFTING UP WESTCHESTER, INC. YEAR ENDED DECEMBER 31, 2018

## TABLE OF CONTENTS PAGE Unqualified Opinion on Financial Statements and Supplementary Schedule of Expenditures of Federal Awards 1 Financial Statements: Statements of Financial Position 2 Statements of Activities Statements of Functional Expenses Statements of Changes in Cash Flows 5 Notes to Financial Statements 6-15 Supplemental Information: Schedule of Federal Financial Awards 16 Notes to Schedule of Federal Financial Awards 17 Report on Compliance and on Internal Control over Financial Reporting Based on an Audit of Financial Statements performed In Accordance with Government Auditing Standards 18 Report on Compliance with Requirements Applicable to each Major Program and Internal Control over Compliance in Accordance with Uniform Guidance 19-20 Schedule of Findings and Questioned Costs 21



### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Lifting Up Westchester, Inc. White Plains, New York

#### Report on the Financial Statements

We have audited the accompanying financial statements of Lifting Up Westchester, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lifting Up Westchester, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

Gerard + associates CPA'S PC

In accordance with *Government Auditing Standards*, we have also issued our report dated September 24, 2019, on our consideration of Lifting Up Westchester, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Lifting Up Westchester, Inc.'s internal control over financial reporting and compliance.

Berard & Associates CPAs PC Suffern, NY 10901

Sunem, NY 1090

May 31, 2019

September 24, 2019 (for SEFA audit)

### LIFTING UP WESTCHESTER, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

#### Assets

Cash and Cash Equivalents         \$360,550         \$172,292           Cash Restricted - OA reserves         45,222         30,148           Cash Restricted         -         68,739           Accounts Receivable-net of allowance of \$186,359 and \$259,112, respectively         2,395,698         2,513,813           Promises to Give         43,297         28,716           Prepaid Expenses         16,862         16,151           Total Current Assets         3,034,178         2,930,496           Property and Equipment, Net         7,272,263         7,388,592           Other Assets         \$10,342,029         \$10,389,485           Security Deposits         35,588         70,397           Total Assets         \$10,342,029         \$10,389,485           Liabilities and Net Assets         \$159,403         \$138,418           Accounts Payable         \$159,403         \$138,418           Accounts Payable         \$159,403         \$138,418           Accounted Expenses         \$92,488         389,719           Accounted Payroll         25,478         537,462           Accounted Payroll         25,478         537,462           Deferred Revenue         169,416         118,854           Line of Credit         9,730	Current Assets	2018	2017
Accounts Receivable-net of allowance of \$196,359 and \$259,112, respectively Promises to Give Prepaid Expenses 16,862 16,151  Total Current Assets 3,034,178 2,930,496 Property and Equipment, Net 7,272,263 7,388,592  Other Assets Security Deposits 35,588 70,397 Total Assets Security Deposits 35,588 70,397 Total Assets  Current Liabilities Accounts Payable Accounts Payable Accounte Revenue Line of Credit Line of Credit Line of Credit Current Portion of Notes Payable Current Portion of Mortgage Payable Total Current Liabilities Total Current Liabilities Total Current Liabilities Total Liabilities Total Liabilities Total Current Liabilities Total Liabilities Total Liabilities Total Liabilities Total Liabilities Total Liabilities Total Current Liabilities Total Liabilities Tota	Cash and Cash Equivalents Cash Restricted - OA reserves Cash Board Restricted	45,222	30,148
Promises to Give Prepaid Expenses         43,297 16,862 16,151           Total Current Assets         3,034,178 2,930,496           Property and Equipment, Net         7,272,263 7,388,592           Other Assets Security Deposits         35,588 70,397           Total Assets         \$10,342,029 \$10,389,485           Liabilities and Net Assets         Current Liabilities           Accounts Payable         \$159,403 \$138,418           Accounted Expenses         592,498 389,719           Accounted Payroll         25,478 537,462           Deferred Revenue         169,416 118,854           Line of Credit         99,936           Current Portion of Notes Payable         170,505 79,979           Current Portion of Mortgage Payable         1,164,139 1,423,231           Long-term Liabilities         1,164,139 1,423,231           Long-term Liabilities         1,209,344 1,052,388           Total Long-term Liabilities         1,209,344 1,149,718           Total Liabilities         3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,0	Accounts Receivable-net of allowance	-	168,739
Total Current Assets         3,034,178         2,930,496           Property and Equipment, Net         7,272,263         7,388,592           Other Assets	Promises to Give	43,297	28,716
Property and Equipment, Net         7,272,263         7,388,592           Other Assets         Security Deposits         35,588         70,397           Total Assets         \$10,342,029         \$10,389,485           Liabilities and Net Assets         Current Liabilities           Accounts Payable         \$159,403         \$138,418           Accounts Payable         \$592,498         388,719           Accrued Expenses         592,498         388,719           Accrued Payroll         25,478         537,462           Deferred Revenue         169,416         118,854           Line of Credit         99,936           Current Portion of Notes Payable         170,505         79,979           Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         1,209,344         1,052,388           Note Payable         97,330         97,330           Mortgage Payable         1,209,344         1,149,718           Total Liabilities         1,209,344         1,149,718           Total Liabilities         1,209,344         1,424,224           Board Designated-Open Arms Building Reserve         36,000         30,0	Total Current Assets		
Other Assets         35,588         70,397           Total Assets         \$ 10,342,029         \$ 10,389,485           Liabilities and Net Assets         Current Liabilities           Accounts Payable         \$ 159,403         \$ 138,418           Accounts Payable         \$ 592,498         389,716           Accrued Payroll         25,478         537,462           Deferred Revenue         169,416         118,854           Line of Credit         99,936           Current Portion of Notes Payable         170,505         79,979           Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         1,209,344         1,052,388           Mortgage Payable         1,209,344         1,149,718           Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         1,209,344         1,149,718           Total Liabilities         1,762,459         1,424,224           Board Designated-Oper Arms Building Reserve         36,000         30,000           Board Designated-Oper Arms Building Reserve         36,000         30,000           Board Designated-Oper Arms Building Reserve	Property and Equipment, Net		
Total Assets \$10,342,029 \$10,339,485  Liabilities and Net Assets  Current Liabilities Accounts Payable \$159,403 \$138,418 Accrued Expenses 592,498 389,719 Accrued Payroll 25,478 537,462 Deferred Revenue 169,416 118,854 Line of Credit - 99,936 Current Portion of Notes Payable 170,505 79,979 Current Portion of Mortgage Payable 170,505 79,979 Current Portion of Mortgage Payable 46,839 58,863 Total Current Liabilities 1,164,139 1,423,231 Long-term Liabilities 1,209,344 1,052,388 Total Long-term Liabilities 1,209,344 1,052,388 Total Long-term Liabilities 2,373,483 2,572,949 Net Assets  Without Donor Restriction Board Designated-Open Arms Building Reserve 45,222 30,148 Board Designated-Open Arms Building Reserve 45,222 30,148 Board Designated-Open Arms Building Reserve 45,222 30,148 Board Designated-Open Arms Building Reserve 172,549 188,739 Board Designated-Popen Arms Building Reserve 172,549 188,739 Board Designated-Investment in Property & Equipment 5,845,575 6,100,032 Total Unrestricted 7,861,805 7,753,143 With Donor Restrictions 106,741 63,393 Total Net Assets 7,968,546 7,816,536	Other Assets	1,4,2,200	1,000,002
Total Assets         \$ 10,342,029         \$ 10,389,485           Liabilities and Net Assets         Current Liabilities           Accounts Payable         \$ 159,403         \$ 138,418           Accrued Expenses         592,498         389,719           Accrued Payroll         25,478         597,462           Deferred Revenue         169,416         118,854           Line of Credit         99,936           Current Portion of Notes Payable         170,505         79,979           Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         1,209,344         1,052,388           Note Payable         97,330         79,330           Mortgage Payable         1,209,344         1,149,718           Total Long-term Liabilities         1,209,344         1,149,718           Total Long-term Liabilities         1,709,344         1,149,718           Total Long-term Liabilities         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,0148           Board Designated-Open Arms Building Reserve         45,222         30,0148           Board Designated-Open Arms Building Reserve	Security Deposits	35,588	70,397
Current Liabilities         \$ 159,403         \$ 138,418           Accounts Payable         \$ 592,498         389,719           Accrued Expenses         592,498         537,462           Deferred Revenue         169,416         118,654           Line of Credit         99,936           Current Portion of Notes Payable         170,505         79,979           Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         97,330           Mortgage Payable         97,330           Mortgage Payable         1,209,344         1,152,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Long-term Liabilities         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         36,000         30,000           Board Designated-Open Arms Building Reserve         36,000 <td>Total Assets</td> <td>\$ 10,342,029</td> <td></td>	Total Assets	\$ 10,342,029	
Accounts Payable       \$ 159,403       \$ 138,418         Accrued Expenses       592,498       389,719         Accrued Payroll       25,478       537,462         Deferred Revenue       169,416       118,854         Line of Credit       -       99,936         Current Portion of Notes Payable       170,505       79,979         Current Portion of Mortgage Payable       46,839       58,863         Total Current Liabilities       1,164,139       1,423,231         Long-term Liabilities       97,330         Mortgage Payable       -       97,330         Mortgage Payable       1,209,344       1,052,388         Total Long-term Liabilities       1,209,344       1,149,718         Total Long-term Liabilities       1,762,459       1,424,224         Board Designated-Open Arms Building Reserve       45,222       30,148         Board Designated-Open Arms Building Reserve       36,000       30,000         Board Designated	Liabilities and Net Assets	· · · · · · · · · · · · · · · · · · ·	
Accrued Expenses			
Accrued Payroll 25,478 537,462 Deferred Revenue 169,416 118,854 Line of Credit 99,936 Current Portion of Notes Payable 170,505 79,979 Current Portion of Mortgage Payable 46,839 58,863  Total Current Liabilities 1,164,139 1,423,231 Long-term Liabilities 9,7,330 Mortgage Payable 9,7,330 Mortgage Payable 1,209,344 1,052,388  Total Long-term Liabilities 1,209,344 1,052,388  Total Long-term Liabilities 2,373,483 2,572,949  Net Assets  Without Donor Restriction Board Designated- operating reserve 1,762,459 1,424,224 Board Designated-Open Arms Building Reserve 45,222 30,148 Board Designated-Open Arms Building Reserve 172,549 168,739 Board Designated-Investment in Property & Equipment 5,845,575 6,100,032  Total Unrestricted 7,861,805 7,753,143  With Donor Restrictions 106,741 63,393  Total Net Assets 7,968,546 7,816,536		\$ 159,403	\$ 138,418
Deferred Revenue         169,416         118,854           Line of Credit         -         99,936           Current Portion of Notes Payable         170,505         79,979           Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         97,330           Mortgage Payable         -         97,330           Mortgage Payable         1,209,344         1,052,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Long-term Liabilities         2,373,483         2,572,949           Net Assets           Without Donor Restriction         80,003,448         2,572,949           Net Assets           Without Donor Restriction         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,148           Board Designated-Orchard Street Building Reserve         36,000         30,000           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Tot		592,498	389,719
Line of Credit       -       99,936         Current Portion of Notes Payable       170,505       79,979         Current Portion of Mortgage Payable       46,839       58,863         Total Current Liabilities       1,164,139       1,423,231         Long-term Liabilities       97,330         Mortgage Payable       -       97,330         Mortgage Payable       1,209,344       1,052,388         Total Long-term Liabilities       1,209,344       1,149,718         Total Long-term Liabilities       2,373,483       2,572,949         Net Assets     Without Donor Restriction  Board Designated-operating reserve  Board Designated-Open Arms Building Reserve  45,222 30,148 Board Designated-Orchard Street Building Reserve 36,000 30,000 Board Designated-Orchard Street Building Reserve 172,549 168,739 Board Designated-Investment in Property & Equipment 5,845,575 6,100,032  Total Unrestricted 7,861,805 7,753,143  With Donor Restrictions 106,741 63,393  Total Net Assets 7,968,546 7,816,536			537,462
Current Portion of Notes Payable         170,505         79,979           Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         97,330           Mortgage Payable         97,330           Mortgage Payable         1,209,344         1,052,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         2,373,483         2,572,949           Net Assets           Without Donor Restriction         80ard Designated- operating reserve         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,148           Board Designated-Open Arms Building Reserve         36,000         30,000           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536		169,416	118,854
Current Portion of Mortgage Payable         46,839         58,863           Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         97,330           Mortgage Payable         -         97,330           Mortgage Payable         1,209,344         1,052,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         2,373,483         2,572,949           Net Assets           Without Donor Restriction         80ard Designated- operating reserve         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,148           Board Designated-Orchard Street Building Reserve         36,000         30,000           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536		<del>-</del>	99,936
Total Current Liabilities         1,164,139         1,423,231           Long-term Liabilities         97,330           Mortgage Payable         1,209,344         1,052,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         2,373,483         2,572,949           Net Assets           Without Donor Restriction         80ard Designated- operating reserve         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,148           Board Designated-Orchard Street Building Reserve         36,000         30,000           Board Designated-Special Reserve         172,549         168,739           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536			
Long-term Liabilities         97,330           Mortgage Payable         1,209,344         1,052,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         2,373,483         2,572,949           Net Assets           Without Donor Restriction         0         1,762,459         1,424,224           Board Designated- operating reserve         45,222         30,148           Board Designated-Open Arms Building Reserve         36,000         30,000           Board Designated-Fpecial Reserve         172,549         168,739           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536		46,839	58,863
Note Payable Mortgage Payable         97,330 (1,209,344)         97,330 (1,052,388)           Total Long-term Liabilities Total Liabilities         1,209,344 (2,572,949)         1,149,718 (2,373,483)         2,572,949           Net Assets         Without Donor Restriction         30,000 (2,224,224)         30,148 (2,224)         30,148 (2,224)         30,000 (2,224)		1,164,139	1,423,231
Mortgage Payable         1,209,344         1,052,388           Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         2,373,483         2,572,949           Net Assets           Without Donor Restriction         30,000         30,000           Board Designated- operating reserve         45,222         30,148           Board Designated-Open Arms Building Reserve         36,000         30,000           Board Designated-Special Reserve         172,549         168,739           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536			
Total Long-term Liabilities         1,209,344         1,149,718           Total Liabilities         2,373,483         2,572,949           Net Assets         Without Donor Restriction         3,762,459         1,424,224           Board Designated- operating reserve         45,222         30,148           Board Designated-Open Arms Building Reserve         36,000         30,000           Board Designated-Orchard Street Building Reserve         172,549         168,739           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536		· -	97,330
Total Liabilities         1,156,541         1,159,949           Net Assets         2,373,483         2,572,949           Without Donor Restriction         3,762,459         1,424,224           Board Designated- operating reserve         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,148           Board Designated-Orchard Street Building Reserve         36,000         30,000           Board Designated-Special Reserve         172,549         168,739           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536	мотдаде Рауаріе	1,209,344	1,052,388
Net Assets       2,672,545         Without Donor Restriction       1,762,459       1,424,224         Board Designated- operating reserve       1,762,459       1,424,224         Board Designated-Open Arms Building Reserve       45,222       30,148         Board Designated-Orchard Street Building Reserve       36,000       30,000         Board Designated-Special Reserve       172,549       168,739         Board Designated-Investment in Property & Equipment       5,845,575       6,100,032         Total Unrestricted       7,861,805       7,753,143         With Donor Restrictions       106,741       63,393         Total Net Assets       7,968,546       7,816,536		1,209,344	1,149,718
Without Donor Restriction       1,762,459       1,424,224         Board Designated- operating reserve       45,222       30,148         Board Designated-Open Arms Building Reserve       36,000       30,000         Board Designated-Orchard Street Building Reserve       172,549       168,739         Board Designated-Special Reserve       172,549       168,739         Board Designated-Investment in Property & Equipment       5,845,575       6,100,032         Total Unrestricted       7,861,805       7,753,143         With Donor Restrictions       106,741       63,393         Total Net Assets       7,968,546       7,816,536	l otal Liabilities	2,373,483	2,572,949
Board Designated- operating reserve         1,762,459         1,424,224           Board Designated-Open Arms Building Reserve         45,222         30,148           Board Designated-Orchard Street Building Reserve         36,000         30,000           Board Designated-Special Reserve         172,549         168,739           Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536	Net Assets		
Board Designated-Open Arms Building Reserve       45,222       30,148         Board Designated-Orchard Street Building Reserve       36,000       30,000         Board Designated-Special Reserve       172,549       168,739         Board Designated-Investment in Property & Equipment       5,845,575       6,100,032         Total Unrestricted       7,861,805       7,753,143         With Donor Restrictions       106,741       63,393         Total Net Assets       7,968,546       7,816,536	Without Donor Restriction		
Board Designated-Open Arms Building Reserve       45,222       30,148         Board Designated-Orchard Street Building Reserve       36,000       30,000         Board Designated-Special Reserve       172,549       168,739         Board Designated-Investment in Property & Equipment       5,845,575       6,100,032         Total Unrestricted       7,861,805       7,753,143         With Donor Restrictions       106,741       63,393         Total Net Assets       7,968,546       7,816,536		1,762.459	1,424 224
Board Designated-Orchard Street Building Reserve       36,000       30,000         Board Designated-Special Reserve       172,549       168,739         Board Designated-Investment in Property & Equipment       5,845,575       6,100,032         Total Unrestricted       7,861,805       7,753,143         With Donor Restrictions       106,741       63,393         Total Net Assets       7,968,546       7,816,536	Board Designated-Open Arms Building Reserve		
Board Designated-Special Reserve       172,549       168,739         Board Designated-Investment in Property & Equipment       5,845,575       6,100,032         Total Unrestricted       7,861,805       7,753,143         With Donor Restrictions       106,741       63,393         Total Net Assets       7,968,546       7,816,536	Board Designated-Orchard Street Building Reserve		
Board Designated-Investment in Property & Equipment         5,845,575         6,100,032           Total Unrestricted         7,861,805         7,753,143           With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536	Board Designated-Special Reserve		
With Donor Restrictions         106,741         63,393           Total Net Assets         7,968,546         7,816,536	Board Designated-Investment in Property & Equipment	5,845,575	
Total Net Assets 7,968,546 7,816,536	Total Unrestricted	7,861,805	7,753,143
<u></u>	With Donor Restrictions	106,741	63,393
Total Liabilities and Net Assets \$ 10,342,029 \$ 10,389,485	Total Net Assets	7,968,546	7,816,536
	Total Liabilities and Net Assets	\$ 10,342,029	\$ 10,389,485

# LIFTING UP WESTCHESTER, INC. STATEMENT OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		2018		2017
	With Donor <u>Restrictio</u> ns	Without Donor <u>Restrictions</u>	Total	Tatal
SUPPORT AND REVENUE Support:	Keotrions	Resultations	<u>Total</u>	<u>Total</u>
Government Grants Contributions and Grants Fund Raising Events Revenue Fund Raising Events Expense Inkind Contributions	\$ 5,021,406 480,476 311,610 (11,480) 258,648	\$ 153,422 \$ 103,309 24,270 -	5,174,828 583,785 335,880 (11,480) 258,648	\$ 5,078,196 461,844 266,395 (37,723) 76,649
Total Support	6,060,660	281,001	6,341,661	5,845,361
Revenue: Program Service Fees Investment Income Other	7,278,446 6,846 8,043		7,278,446 6,846 8,043	6,292,336 23,253 12,095
Total Revenue	7,293,335	-	7,293,335	6,327,684
Revenue released from restrictions	237,653	(237,653)	<u>-</u>	-
Total Support & Revenue	\$ 13,591,648	\$ 43,348	13,634,996	\$ 12,173,045
EXPENSES				
Program Services Management and General Fund Raising Total expenses	12,266,179 889,530 327,277 13,482,986	- - - -	12,266,179 889,530 327,277 13,482,986	11,199,907 937,184 267,038 12,404,129
CHANGE IN OPERATING NET ASSETS	108,662	43,348	152,010	(231,084)
Net Assets - Beginning of Year	7,753,143	63,393	7,816,536	8,047,620
Net Assets - End of Year	\$ 7,861,805	\$ 106,741	7,968,546	\$ 7,816,536

## LIFTING UP WESTCHESTER, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

Salaries Payroll taxes Employee benefits		Program Services 7,104,932 519,647 865,824	nagement <u>General</u> 514,683 36,736 42,503	Fund Raising 171,266 17,604 27,279	<u>E</u> \$	2018 Total Expenses 7,790,881 573,987 935,606	<u>E</u> \$	2017 Total Expenses 6,730,696 544,254 968,137
Total Salaries and Related Expenses		8,490,403	 593,922	216,149		9,300,474		8,243,087
Food and Consumable Supplies Client Assistance Payments - Net of		83,652	-	-		83,652		92,851
check repayments		2,080,647	_	-		2,080,647		2,089,038
in kind Program Supplies & Assistance		109,593	-	-		109,593		54,496
Program Activities		119,970	-	-		119,970		101,373
Transportation		76,477	10	-		76,487		78,159
Repairs and Maintenance		96,309	14,532	_		110,841		99,075
Occupancy		68,020	79,500	-		147,520		152,074
Utilities		62,447	17,335	-		79,782		118,445
Telephone		47,210	14,968	634		62,812		71,850
Professional Fees & Contract Services		298,982	70,352	48,234		417,568		400,680
Staff Recruitment & Training		32,528	4,605	393		37,526		23,784
Office Expenses		63,397	57,133	58,165		178,695		283,861
Interest Expense		102,910	19,516	-		122,426		96,102
Health Facility Assessment		23,431	-	-		23,431		21,461
Insurance		56,206	9,469	1,061		66,736		68,541
Postage		6,077	5,188	1,076		12,341		15,985
Community Outreach		-	-	65		65		700
Bad Debt Expense		152,449	 	 		152,449		110,000
Total Evnenses Refere Depresenting								
Total Expenses Before Depreciation		11,970,708	 886,530	 325,777	1	13,183,015	1	2,121,562
Depreciation		295,471	 3,000	 1,500		299,971	<u> </u>	282,567
Total Expenses	<u>\$</u>	12,266,179	\$ 889,530	\$ 327,277	<u>\$ 1</u>	13,482,986	\$ 1	2,404,129

## LIFTING UP WESTCHESTER, INC. STATEMENT OF CHANGES IN CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

Cash Flow from Operating Activities		2018	2017
Increase (decrease) in net assets	\$	152,010	\$ (231,084)
Adjustments to reconcile			
Increase in net assets to			
net cash provided by operating activities			
Depreciation		299,971	282,567
Changes in operating assets and liabilities			
Decrease (Increase) in Accounts Receivable		110 115	(054.044)
Decrease (Increase) in HHAP Receivable		118,115	(351,844)
Decrease (Increase) in Promises to Give		- (4.4.E04)	161,794
Decrease (Increase) in Prepaid Expenses		(14,581)	(12,996)
Decrease (Increase) in Security Deposits		(711)	(3,790)
Increase (Decrease) in Accounts Payable & Accrued Expenses		34,809	39
Increase (Decrease) in Accrued Payroll		223,764	(114,511)
Increase (Decrease) in Deferred Revenue		(511,984)	171,024
		50,562	 45,302
Net Cash Provided by Operating Activities		351,955	(53,499)
Cash Flows from Financing Activities:			
Proceeds from Debt		2 262 240	705.000
Repayment of Debt		3,262,319	705,000
		(3,224,127)	(837,842)
Net(Decrease) Increase in Financing Activities		38,192	(132,842)
Cash Flows from Investing Activities			
(Purchase) of property and equipment		(183,642)	(24.460)
Sale (Purchase) of Investments		-	(21,160)
		168,739	 683
Net cash Provided by Investing Activities		(14,903)	 (20,477)
Net Increase (decrease) in Cash and Cash Equivalents		375,244	(206,818)
Cash and Cash Equivalents - Beginning of Year		203,077	 409,895
Cash and Cash Equivalents - End of Year	<u>\$</u>	578,321	\$ 203,077
Noncash Disclosure			
Contributions In Kind .			
Contributions in King .	\$	258,648	\$ 76,649
Supplemental Information			
Interest Paid			
	\$		\$ 96,102
Taxes Paid	\$	<b>-</b> .	\$ -

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization

Lifting Up Westchester assists those struggling to overcome the challenges of poverty, homelessness and hunger. They work with men, women, and children as they create their own unique path to a more fulfilling, healthy, and independent life. Striving to never turn anyone away, they enlist the generosity of a caring community through donations and volunteerism.

## **Recently Issued Accounting Standards**

In 2017, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities. Lifting Up Westchester adopted the provisions of this new standard during the year ended December 31, 2018. In addition to changes in terminology used to describe categories of net assets throughout the financial statement, new disclosures were added regarding liquidity and the availability of resources, and disclosures related to functional allocation of expenses was expanded.

#### Reclassifications

Certain financial statement and footnote information from the prior year financial statements has been reclassified to conform with current year presentation format.

## Classes of Net Assets

Net Assets with Donor Restrictions

Net assets with Donor Restrictions is donations subject to donor restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expire, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Net Assets without Donor Restrictions

Net assets without donor restrictions are available for use in operations and are not subject to donor restrictions. The Board's designations could be drawn upon if the Board approves that action.

## **Basis of Accounting**

The accompanying financial statements of the Agency have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Promise to Give

Unconditional promises to give are recognized as contribution revenue in the period received as assets, decreases of liabilities or expenses depending on the form of the benefits received. Promises to give are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Conditional promises to give are recognized when the conditions on which they depend are substantially met. All current promises to give are short term and undiscounted.

## Allowance Method for Accounts Receivable

The Agency uses the allowance method for recording bad debt expense relating to their accounts receivable. The expense is computed based on a historical percentage of uncollected receivables. Actual write-offs are then applied to the allowance account. During 2018 and 2017, bad debt expense was \$152,449 and \$110,000 respectively.

### Cash Equivalents

For purposes of the Statement of Cash Flows, The Agency considers all cash and other highly liquid investments with an initial maturity of three months or less to be cash equivalents.

### Support and Revenue

The Agency received 42% of its total support and revenue from federal, state and local government agencies including but not limited to the federal Department of Housing and Urban Development, New York State Departments of Community Mental Health and Office for People with Developmental Disabilities, and the Westchester County Departments of Social Services and Community Mental Health. Support received from those grants and contracts is recognized when the services are provided and are subject to audit by the providing agency.

The Agency received 52% of its total support and revenue primarily from program service fees related to the Neighbors Program.

#### Estimates

Management used estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

## **Functional Allocation of Expenses**

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. Depreciation, operations and maintenance of buildings are allocated based on square footage. Costs of all other categories were allocated on estimates of time and effort.

# LIFTING UP WESTCHESTER, INC. NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### **Income Taxes**

The Agency is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose maybe subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deductions under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

## **Comparative Financial Information**

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation inconformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with The Agency's financial statements for the year ended December 31, 2017, from which the summarized information was derived. Client and third-party repayments revenue have been reclassed to net against client assistance payments expense.

## **Uncertainty in Income Taxes**

The Agency recognizes the tax benefit associated with tax positions taken for tax return purposes when it is more likely than not the position will be sustained upon examination by a taxing authority. The Agency does not believe they have taken any material uncertain tax positions and, accordingly they have not recorded any liability for unrecognized tax benefits. The Agency has filed for and received income tax exemptions in the jurisdictions where required to do so.

## NOTE 2 - PROGRAMS

## Emergency Services

**Grace's Kitchen** – The largest soup kitchen in White Plains, serves meals at the Grace Church Parish Hall every Monday to Friday and on all Holidays. Clients received over 17,500 meals including 3,700 holiday meals. In addition, to better address the needs of its clients; the Charlie Bevier Outreach Program now operates out of the soup kitchen.

**Open Arms**: In 2018, the Open Arms 38-bed shelter for single homeless men provided 188 men with almost 5,200 nights of shelter and 16,000 meals. Through its Drop In Emergency Center, it assisted 549 individuals providing approximately 9,200 nights of shelter and 17,000 meals.

**Samaritan House:** This year, the 17-bed women's shelter provided approximately 2,200 overnight stays to 76 residents and served approximately 13,000 meals. Through its Emergency Drop-In Center, Samaritan House assisted 213 women with 2,900 nights of shelter and served 3,800 meals.

## NOTE 2 - PROGRAMS (CONT'D)

## **Housing Stabilization**

Housing Services – Provides housing stabilization assistance for individuals living with issues of homelessness, substance addiction, mental illness and HIV/AIDS. The Housing Programs support clients in their apartment search and provides them with full or partial rent subsidies for up to 24 months. All participants receive ongoing case management and support following their placement to ensure a more successful transition. Those eligible for the subsidy include the mentally ill, particularly those who are resistant to treatment, individuals in recovery from substance and alcohol abuse, individuals whose length of stay in a shelter has exceeded 120 days and those who have had multiple shelter stays in a single year. This year the program helped 230 individuals secure and maintain housing.

## **Vocational and Employment Services**

Neighbors Home Care Services – Program provides its uniquely compassionate and individualized home care to the elderly and disabled. Services are provided on both an hourly and live-in basis. In 2018, the Neighbors Program provided over 294,000 hours of service to approximately 225 elderly and disabled patients in Westchester County. The program also offers free home health aide training and guaranteed employment to primarily low-income minority women.

Rainbow Outreach —Provides social and educational programs and case management services to developmentally disabled individuals and their families from traditionally underserved communities and minority groups. In the past year, the program served 50 developmentally disabled individuals.

## Next Generation Educational Opportunities

**Summer Camp** — Program that provides a stimulating recreational program for homeless and disadvantaged children for four weeks each summer. Activities include swimming, arts and crafts, sports, dance, music, journal writing, field trips and reading instruction. The camp also provides job opportunities through the counselor in training and counselor programs, 90 campers ages 5-13 participated in the program in 2018.

**Mentoring** – Program which provides after school tutoring sessions, college preparation, weekend sports activities, and enriching field trips to homeless and disadvantaged children. High school students are taken on college tours, provided with SAT tutoring and assisted with the college application process. Scholarships are available to help with college tuition and books; 424 youth ages 9-19 participated in the program in 2018.

## NOTE 3 - INVESTMENTS

Investments are presented in the financial statements at fair market value. Investments at December 31, 2018 and 2017 consisted of the following:

		<u>2018</u>			2017	
Carl	Fair Marl Value		Cost	Fair M Val		Cost
Cash Mutual Funds Fixed Income/Bond	\$ <del>-</del>	- \$	-	\$	2,597 42,052	\$ 2,597
Capital Equity Other			-	:	58.928 65,162	37,118 49,183 56,859
Total	\$	\$	-		68,739	\$145,757

## NOTE 4- EMPLOYEE BENEFIT PLANS

The Agency has a tax deferred annuity retirement plan available for all employees. All full-time employees are eligible to enter the plan upon hire. All full-time employees are eligible for employer contributions upon completion of one year of service in which they have worked a minimum of 1,000 hours per year. The Agency matches up to \$1,500 of employee voluntary salary reduction contributions. Employer retirement plan contributions for the years ended December 31, 2018 and 2017 were \$30,457 and \$34,216, respectively.

On January 1, 2018 the Agency established a special retirement plan for its Home Health Aides to which the Agency makes employer contributions as part of its compliance with NYS wage parity requirements. Home Health Aides are eligible for this benefit immediately upon hire and receive an employer contribution to the plan per wage parity qualifying hour worked. Employer contributions for the year ended December 31, 2018 was \$632,127.

## NOTE 5- IN-KIND CONTRIBUTIONS

The Organization received donated salary and goods for consumers of \$258,648 in 2018 and donated goods for consumers of \$76,649 in 2017.

## NOTE 6 - CONCENTRATION OF RISK

The Agency maintains several bank accounts which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash balances were in excess of the insured amounts at year end at one bank by \$307,161. Management believes this is a reputable bank and does not believe there is any risk of loss.

## NOTE 7- FAIR VALUE MEASUREMENT

Lifting Up Westchester did not have any investments at December 31, 2018.

Fair values of assets measured on a recurring basis at December 31, 2017 are as follows:

Cash Mutual Funds Total	\$	Fair Value 2,597 166,141	\$	Quoted Prices in Active Markets For Identical Assets (Level 1) 2,597 166,141	\$ Significant Other Observable Inputs (Level 2) - -	\$ Significant Unobservable Inputs (Level 3)
Τοιαι	Ψ	168,739	<u>\$</u>	<u>168,739</u>	\$ 	\$ -

The Agency follows Financial Accounting Standards Board (FASB) guidance on Fair Value Measurements which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

## **NOTE 8- RELATED ENTITIES**

The Agency has a Limited Liability Corporation, GCCC Orchard Street, LLC. The LLC is one hundred percent owned by Lifting Up Westchester, Inc. As a single-member entity, it is considered a "disregarded entity" by the Internal Revenue Code. GCCC Orchard Street, LLC owns the building purchased in 2007 located at 35 Orchard St. White Plains, NY. Intercompany rent of \$137,498 was eliminated in the consolidation. Additionally, Open Arms Housing Development Fund Company, Inc. was created to own 86 East Post Road. The HDFC is 100% owned by Lifting Up Westchester, Inc. and is consolidated into these financial statements. Intercompany rent of \$96,000 was eliminated in the consolidation.

## NOTE 9 - PROPERTY AND EQUIPMENT

The agency follows the practice of capitalizing all expenditures for land, buildings, and equipment in excess of \$3,000. Depreciation is computed by the straight-line method at rates based on the following estimated useful lives:

T	<u>Years</u>
Furniture and Fixtures	3-10
Office and Program Equipment	3-5
Transportation and Equipment	5-10
Building Improvements	5-19
Building	40

In 2007, the agency purchased the building located at 35 Orchard Street, White Plains, NY which serves as its administrative and housing services headquarters. During 2014, 86 East Post Road was purchased for \$2,004,190, improvements of \$4,248,598 was spent in 2014-2016. The agency also leases property in White Plains which houses Samaritan House, the Soup Kitchen, and Neighbors.

At December 31, 2018, the costs and related accumulated depreciation of buildings, property and equipment consisted of the following:

Account	Cost	Accum Depr	Net
Furniture, Fixtures & Equipment	\$ 170,461	\$ (41,325)	\$ 129,136
Transportation Equipment	104,086	(76,239)	27,848
Land	255,000	-0-	255,000
Building & Improvements	<u>8,742,268</u>	<u>(1,881,988)</u>	6,860,280
	<u>\$ 9,271,815</u>	<u>\$ (1,999,552)</u>	\$ 7,272,26 <u>3</u>

Depreciation expense for 2018 and 2017 was \$299,971 and 282,567, respectively. Additions for the year ended December 31, 2018 and 2017 was \$183,642 and \$21,160, respectively. Disposals for the years ended December 31, 2018 and 2017 was \$38,110 and \$0, respectively.

## NOTE 10- NET ASSETS WITH DONOR RESTRICTIONS

Donor restricted net assets were \$106,741 in 2018 and \$63,393 in 2017. The funds are set aside for:

Scholarship	<u>2018</u> \$ 55,250	<u>2017</u> \$ -
Mentoring Samaritan House	20,833 30,658	5,562 44,256
Open Arms Program	<u></u>	13,575
	_ \$ 106,741	\$ 63,393

## NOTE 11- BOARD DESIGNATED NET ASSETS

The Agency had a Board restricted endowment funds with a balance at December 31, 2017 of \$168,739. In August 2018, the Board of Directors authorized the transfer of its Board restricted endowment into a Board designated special reserve fund with a balance of \$172,549.

## **NOTE 12- COMMITMENTS**

The organization has rental agreements as follows:

Two Copier leases –payments total \$3,337/month expiring 2020 Managed Service Contract-payments total \$5,400/month with a 90-day notification period

Rental Leases	Expires	Monthly amount
Samaritan House	Dec. 2019	\$6,760
148 Hamilton Ave. White Plains	monthly	\$1,700
Grace's Kitchen	Dec. 2019	\$2,900

## **NOTE 13- NOTES PAYABLE**

The Agency has a line of credit with JP Morgan Chase for \$700,000, with interest payable at a rate of 3.993 percentage points over LIBOR. At December 31, 2018 the Agency's loan balance was \$0. In February 2019, the Agency replaced this with a new line of credit from The Westchester Bank for \$1,000,000, with interest payable at a rate of prime plus 0.5%.

The Agency had a commercial loan with JP Morgan Chase for \$250,000, over 60 months with interest payable at a rate of 4.49 percent. At December 31, 2018 the Agency's loan balance was \$45,505 which was refinanced in February 2019, the Agency obtained a term loan with The Westchester Bank for \$60,000, with interest payable at a rate of 4.49%

The Agency had a loan with Leviticus 25:23 Alternative Fund Inc. for \$133,000 over 60 months with interest payable at a rate of 6% percent. This loan was paid off and consolidated into the new mortgage loan disclosed in Note 14 below. At December 31, 2018 the Agency's loan balance was \$0.

In September 2018, the Agency obtained a six-month term loan with the Contact Fund for \$325,000, with interest payable at the rate of 6%. At December 31, 2018 the Agency's loan balance was \$125,000. This loan was paid off in February 2019.

Maturities of these loans, in each of the next five years and thereafter, are as follows:

2019	\$ 170,505
2020	-0-
2021	-0-
2022	-0-
2023	-0~
Thereafter	-0-
Total	<u>\$ 170,505</u>

## NOTE 14- MORTGAGE

The Agency had a mortgage with Chase Bank for \$1,040,000 with payments payable over 240 months of \$7,402 per month at an interest rate of 5.83%. The mortgage was secured by the property on Orchard Street, White Plains, New York. The balance at December 31, 2018 was \$0.

The Agency had a mortgage on the building at 35 Orchard St. with Autumn Properties IV, LLC originally in the amount of \$430,000. This mortgage term was \$3,155.19 per month and was paid off in 2018. Interest was payable at 8%. This mortgage had a second position to Chase on the Orchard Street building as collateral.

The two above mortgages as well as the Leviticus 25:23 Alternative Fund Inc. Ioan from Note 13 above, were paid off October 2018 and consolidated into one mortgage with Leviticus 25:23 Alternative Fund Inc. for \$1,260,000. This mortgage term is \$9,309.28 per month with payments to be made over 204 months with interest payable at a rate of 5.25% percent. At December 31, 2018 the Agency's Ioan balance was \$1,256,183.

Maturities of this mortgage, in each of the next five years and thereafter are as follows:

2019	\$ 46,839
2020	49,358
2021	52,012
2022	54,809
2023	57,757
Thereafter	995,408
Total	 256,183

## **NOTE 15- BUILDING RESERVE**

The agreement between New York State Homeless Housing and Assistance Corporation (HHAC), contains an annual replacement and operating reserve requirement of \$15,074 per year for the Open Arms building. The funds deposited in the Operating Reserve Account, along with the interest earned on such funds, shall be withdrawn and used only to meet costs directly connected with the operation of the Open Arms building, unless another use is approved in writing by HHAC, upon the written application of Lifting Up Westchester, Inc.

The Board created a building reserve fund for the Orchard street property with an annual deposit of \$6,000. The funds shall be used only to meet costs directly connected to the property.

## **NOTE 16- SUBSEQUENT EVENTS**

The Agency evaluated subsequent events through May 17, 2019, the date the financial statements are available to be issued.

## NOTE 17- LIQUIDITY AND FUNDS AVAILABLE

The following table reflects the Agency's financial assets as of December 31, 2018, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, assets held for others, perpetual endowments, or because the Board has set aside the funds for specific reserve or long-term investments as Board designated. The Board designations could be drawn upon if the Board approves that action.

Financial Assets:	٠	
Cash and cash equivalent Accounts Rece Promises to Financial assets, at year-end	ivable	578,321 2,395,698 43,397 3,017,316
Less those unavailable for general expenditure one year due to:	within	
Board Designated for:		
Open Arms Building Re		45,222
Orchard Street Building Re		36,000
Special Re	serve _	<u> 172,549</u>
Financial assets available to meet cash need general expenditure within one year	is for <u>\$</u>	<u>2,763,545</u>

## lifting Up Westchester Schedule of Expenditures of Federal Awards By Grant For the Year Ended December 31, 2018

Federal Grantor/Program or Cluster Title	Federal CFDA Number	Pass-through Grantor and Number	_	Federal Expenditures( \$)	payments to subreciepe nts
Other Programs			<del></del>		<del></del>
Department of Health and Human Services					
HIV Emergency Relief Project Grants	93.914	City of New York	Ryan White 16- HOT-995	621,350	-0-
Block Grants for Community Mental Health Services	93.958	City of New York		128,668	<b>-</b> 0-
Total Department of Health and Human Services				750,018	·
Department of Housing and Urban Development					
Supportive Housing Program	14.235	New York City	Turning Point	562,285	-0-
Shelter Plus Care	14.238	State of New York	RAP	537,943	-0-
Housing Opportunities for Persons with AIDS Continuum of Care Program	14.241	New York City	16-RWC- 995	1,127,702	-0-
Continuum of Care Program	14.267	Direct	another way home	130,899	-0-
Continuum of Care Program Total Continuum of Care Program Total Department of Housing and Urban Development	14.267	City of Yonkers	Muni housing	61,931 192,830 2,420,760	-0-
Total Expenditures of Federal Awards			- - =	\$ 3,170,778	

## LIFTING UP WESTCHESTER, INC. NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2018

### NOTE A- BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Lifting Up Westchester, Inc. under programs of the federal government for the year ended December 31 2018. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Lifting Up Westchester, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Lifting Up Westchester, Inc.

## NOTE B - SUMMARY OF ACCOUNTING POLICIES

#### General

The accompanying Schedule of Expenditures of Federal Awards presents all activity of all federal award programs for the year ended December 31, 2018. Federal awards received directly from federal agencies as well as federal awards passed through other government agencies are included on the Schedule.

#### Basis of Accounting

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

#### Indirect Cost Rate

Lifting Up Westchester, Inc. allocates indirect costs as limited by the grant requirements and granting sources.

#### Matching Requirement

The Shelter plus program CFDA # 14.238 has a matching requirement that was met



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors, Lifting Up Westchester, Inc. White Plains, NY

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Lifting Up Westchester, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 31, 2019.

## Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Lifting Up Westchester, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Lifting Up Westchester, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Lifting Up Westchester, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Lifting Up Westchester, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Deced & Associates CPA's PC
Berard & Associates CPA's PC

Suffern, NY May 17, 2019



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors Lifting Up Westchester, Inc. White Plains, NY

## Report on Compliance for Each Major Federal Program

We have audited Lifting Up Westchester, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Lifting Up Westchester, Inc.'s major federal programs for the year ended December 31, 2018. Lifting Up Westchester, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Lifting Up Westchester, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Lifting Up Westchester, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Lifting Up Westchester, Inc.'s compliance.

### Opinion on Each Major Federal Program

In our opinion, Lifting Up Westchester, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2018.

### Report on Internal Control over Compliance

Management of Lifting Up Westchester, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Lifting Up Westchester, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Lifting Up Westchester, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Dead Associates CPA's PC Suffern, NY

September 24, 2019

## LIFTING UP WESTCHESTER, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2018

#### SUMMARY OF AUDIT RESULTS

- 1. The auditor's report expresses an unmodified opinion on the financial statements of Lifting Up Westchester, Inc.
- 2. No reportable conditions relating to the audit of the financial statements are reported in the Report on Compliance and on Internal Control over Financial Reporting Based on an Audit of Financial Statement performed in Accordance with Government Auditing Standards.
- 3. No instances of noncompliance material to the financial statements of Lifting Up Westchester, Inc. were disclosed during the audit.
- 4. No reportable conditions relating to the audit of the major federal award programs are reported in the Report on Compliance with Requirements Applicable to each Major Program and Internal Control over Compliance in Accordance with Uniform Guidance
- 5. The auditor's report on compliance for the major federal award programs for Lifting Up Westchester, Inc. expresses an unmodified opinion on all major federal programs.
- No audit findings relative to the major federal award programs for Lifting Up Westchester, Inc. are reported in this Schedule.
- 7. The programs tested as major programs included: CFDA #, 14.238 Shelter care plus, 14.267 Continuum of care
- 8. The threshold for distinguishing Types A and B programs was \$750,000.
- 9. Lifting Up Westchester, Inc. did qualify as a low-risk auditee.

#### FINDINGS-FINANCIAL STATEMENT AUDIT

There were no findings or questioned costs.

#### FINDINGS-PRIOR YEAR

There were no findings or questioned costs.